



## Customer Case Study: Stock & Option Solutions (SOS)

Stock & Option Solutions (SOS) is used by hundreds of organizations for stock plan administration, management and equity consulting services for companies offering equity compensation and benefit programs to its employees. To manage time and projects, SOS employees were manually entering data into Excel spreadsheets, which resulted in improper project codes, an inability to easily provide details around time spent on a project, and a large amount of time consumed for reentering the information into other systems. SOS needed a web-based timesheet and expense management solution that is cost-effective, could be quickly implemented and links to QuickBooks. Timesheet was the perfect solution.

SOS now uses Journyx Timesheet for all employee time tracking, including internal projects. SOS drives the data from Timesheet into QuickBooks. Journyx Accountlink, the Timesheet/QuickBooks integration suite, tracks employee time and expenses with Timesheet and imports that data to an organization's QuickBooks installation for better billing.

### Lower Overhead Costs; Better Modeling Tools for Future Planning

As SOS used Journyx Timesheet and gained a "big picture" view of employee time and projects, they learned how an expertly-developed and finely-tuned time management system that tracks project management, billing, and professional payroll can become a window into the real-time costs of any organization.

"We now have a much better system for tracking where we are spending our time as well as tracking our projects," says Steve Gaylord, Chief Technology Officer, SOS. "We can now see the details of a historic project and adjust our scoping for the future, if necessary, as well as see where we are going over on our scope. But the biggest win for us with Journyx Timesheet is definitely the time savings. We have saved at least the equivalent of one person in all the re-keying work, alone. Our consultants don't use the wrong project codes as much anymore and we now have an approval process in place to help catch issues earlier in the process."

### About SOS

Stock & Option Solutions, Inc. (SOS) is a leading provider of stock plan administration, management and equity consulting services for companies offering equity compensation and benefit programs to its employees. For ten years, hundreds of organizations, from private start-ups to Fortune 500 companies, have relied on Stock & Option Solutions' expertise for strategic planning, methodologies and skilled resources to build and support the most effective stock administration programs possible. The company offers its services through its People Solutions, Technology Solutions, and Strategic Solutions business groups. For more information about Stock & Option Solutions, please visit <http://www.sos-team.com/>.

### About Journyx Timesheet

The Journyx Time Division understands time tracking thoroughly. With more than a decade's worth of experience solving time-related business issues for enterprise-level customers, the Journyx Time Division can turn your hardest time accounting problems into positive, revenue-maximizing processes. We also can integrate Timesheet with all your other business applications to meet billing, payroll, time cost accounting or business intelligence needs. For more information, go to <http://pr.journyx.com> or contact Journyx at (512)834-8888.

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***— Steve Gaylord,  
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