

## Customer Case Study: Highmark Companies

Highmark Companies, a professional services firm with offices in North Carolina and Virginia, needed a time-tracking system that was capable of handling semi-monthly pay periods (that didn't require user workarounds) and had an intuitive user interface. They also wanted their time-tracking system to have Highmark corporate branding and interface seamlessly with QuickBooks. The system they were using didn't do any of these things – it was time for a change.

An extensive evaluation of many time-tracking systems led them to Journyx Timesheet because of its flexibility, configurability, ease of use, advanced interface to QuickBooks, ability to brand the system to Highmark, and its ability to do both timekeeping and expense submittals within the same system.

Highmark Companies now uses Timesheet for timekeeping and time tracking of 75 employees, consultants, and subcontractors. These employees charge their time, materials, and fixed price projects for federal, state and local government clients, as well as commercial clients. Timesheet integrates with QuickBooks to facilitate payroll, payment of consultants and subcontractors, and invoicing of clients. The additional information provided in Journyx and QuickBooks is used to give project managers greater detail and more timely information about the projects they manage.

***"Journyx Timesheet is a near perfect fit for us and has allowed us to streamline our back-office processes such that we should be able to grow significantly without having to increase our back office staff."***

***The interface between Journyx and QuickBooks has eliminated the potential for errors in payroll, vendor billing, and invoicing..."***

***– Darrell Smith, CEO, Highmark Companies***

"Journyx has streamlined our timekeeping, payroll, vendor billing, and invoicing processes," says Darrell Smith, CEO of Highmark Companies. "We have seen a decrease in overhead costs, a reduction in the administrative burden placed on employees and managers for timekeeping and expense tracking, and elimination of errors in payroll, vendor billing, and invoicing. Journyx Timesheet is a near perfect fit for us and has allowed us to streamline our back-office processes such that we should be able to grow significantly without having to increase our back office staff. The interface between Journyx and QuickBooks has eliminated the potential for errors in payroll, vendor billing, and invoicing since all are now driven directly from timesheets that have been entered by employees and reviewed/approved by managers."

### About Highmark Companies

Highmark Companies is a limited liability company founded in January 2005 to provide information technology and other professional services to public- and private-sector clients. Our State/Local Government business unit, HCS Systems, was ranked #30 on the list of the fastest growing companies in the Research Triangle Park area in November 2005. For more information, go to [www.highmarkcompanies.com](http://www.highmarkcompanies.com).

### About Journyx

As the creator of the Web-based time tracking industry, Journyx carves out its own path, while guiding customers to their goals and destinations. Founded in 1996, Journyx offers customers two solutions to reach the highest levels of profitability: Journyx Timesheet – a timesheet and expense management solution for the entire enterprise – and Journyx ProjectXecute – a solution that unites project and process planning with resource workload management. Journyx is the *first and only* company to establish Per Person/Per Project Profitability (P5), a proprietary process that enables customers to gather and analyze information to discover profit opportunities. Journyx has thousands of customers worldwide, including American Airlines, Bayer, AC Nielsen, L'Oreal, The Discovery Channel, Schlumberger and many others. For more information, visit <http://pr.journyx.com>.