

Customer Case Study: Epic Land Solutions, Inc.

About Epic Land Solutions, Inc.

Epic Land Solutions, Inc. is a full service right of way/real estate consulting firm. Its purpose is to help clients secure and manage the real property interests they need to construct and maintain infrastructure facilities.

The Challenge

Epic Land used Excel spreadsheets to capture employee time prior to implementing Journyx Timesheet. Employees completed an Excel time sheet and emailed it to the payroll accountant. Aside from Epic Land's financial software, there was no single repository for time data and therefore, the information was not readily available for analysis by executives, managers, and project managers. Since there was no approval process in place for the spreadsheets, the quality of time recording was very poor. Overall, the assimilation of the Excel spreadsheets for payroll, invoicing, etc. was extremely cumbersome for Epic Land's accounting staff.

The Journyx Solution

Epic Land realized they were missing the opportunity to capture rich data from employee time tracking and that they needed to implement a better solution. After an evaluation of the contenders in the space, Epic Land chose Journyx Timesheet because it is Web-based, it interfaces with Quickbooks, and it provides flexibility in reporting. Most important of these points is that Timesheet is Web-based. Epic Land did not want to manage the software at their site. Additionally, Epic Land has many field based projects which frequently require the use of contractors with no company provided computer.

Primarily, Timesheet helps Epic Land in two areas. First, it streamlines our accounting process. Second, and most importantly, it gives us instant visibility into how our resources are spending their time

***— Casey Overcamp,
Vice President, Epic Land***

Epic Land uses Timesheet primarily for employee time tracking, but also for billing, payroll, invoicing and project management. Timesheet provides Epic Land with a single repository for employee time and feeds data into Quickbooks where the data is used to generate billing and payroll.

"As a consulting company, our time is literally money so the tracking of time is critical," said Casey Overcamp, vice president, Epic Land. "Primarily, Timesheet helps Epic Land in two areas. First, it streamlines our accounting process. Second, and most importantly, it gives us instant visibility into how our resources are spending their time. This facilitates a host of decisions, approaches, budgeting, pricing, etc."

Timesheet allows Epic Land to know:

- Are employees spending a disproportionate amount of time doing IT support tasks for any particular office and, if so, what does Epic Land need to do to stabilize that office's IT infrastructure?
- For flat fee projects, is the company going over budget? Under budget? Are they pricing these flat fee projects correctly?
- Is Epic Land's time tracking process the most accurate and consistent that it can possibly be? Epic Land rolls out project approvals to project managers and, for internal or non-billable time, approvals are rolled out to executives in order to better understand how all internal time is recorded. When the process has been in place long enough that time is being recorded and managed 100% consistently company-wide, Epic Land plans to remove executives from the process.

About Journyx

Journyx is the first company to provide Web-based time-tracking and project accounting solutions that guide customers to per-person, per-project profitability. Customers include American Airlines, Bayer, AC Nielsen, and L'Oreal. For more information, go to <http://journyx.com/company/about.html>.