



## Affiliate Partner Program Overview

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### Journyx Solutions

**Journyx Timesheet™** is a time and expense management solution for the entire enterprise. Any company that bills for its services performs project-oriented work or tracks absences for a professional workforce can benefit from Timesheet. You can easily manage employee timesheets and expenses for project control, customer invoicing and payroll automation with Journyx Timesheet. Optional modules for Timesheet can help automate your time and expense approval process, accurately handle employee vacation accruals or allow your users to enter time via email. Timesheet is built on open standards to make integration with existing software a snap.

### Affiliate Partners

Affiliate partners recommend Journyx solutions to their customers and prospects, or refer customers to Journyx. Our Affiliate partner program is also designed for companies who are interested in reselling Journyx Timesheet and allows prospective resellers to learn more about the product and the value it provides to customers without making a commitment or investment up front.

### Description

Affiliates receive a 5% commission on the total Journyx sale made as a result of their referral. They also have the opportunity to work with Journyx account representatives, observing as they demonstrate and sell Journyx solutions. The Affiliate brings Journyx and the prospect together; the Journyx account representative does needs analysis, gives product demonstrations, and takes the order. The sale is made by Journyx to the customer; the Affiliate's commission is a referral fee against the total Journyx sale.

Partners who wish to become Value-Added Resellers or ASP Partners must begin as Affiliates; after they reach \$25,000 in referral sales as an Affiliate partner<sup>1</sup>, they are eligible for the Journyx VAR or ASP Partner programs.

### Products

In this program, Affiliates introduce prospects or customers to Journyx solutions. These solutions include Journyx Timesheet as well as the following optional modules and integration packages:

- *Journyx Role Manager*: Build custom roles for individual access to system information and abilities.

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<sup>1</sup> The \$25,000 is for the total Journyx sale, including license fees, training, maintenance, or services.

- *Journyx Resource Manager*: Batch-populate and approve timesheets.
- *Journyx Rate Manager*: Automate payroll, billing, and attendance processes by creating project- and employee-based rate rules and group policies.
- *Journyx Expense Manager*: Upload receipt images and credit card statements for expense reporting. Maintain foreign currency exchange rates.
- *Journyx Disconnected User*: Use email forms to track time, expenses, mileage, and projects without being connected to the Internet.
- *Domains*: Run multiple different configurations of Timesheet on one installation.
- *Journyx Accountlink™*: Integrates Timesheet with Intuit® QuickBooks®.
- *Journyx Projectlink™*: Integrates Timesheet with Microsoft® Project.
- *Import/Export Tools*: Use to integrate applications (like HR, payroll and accounting) even more fluidly with Timesheet.

## **Program Requirements**

To become an Affiliate partner, complete the partnership application form at [www.journyx.com/company/jxpartners.html](http://www.journyx.com/company/jxpartners.html). This lets us know who you are, and that you are interested in being an Affiliate.

You can make a referral at any time. Simply contact our sales group by emailing [sales@journyx.com](mailto:sales@journyx.com), or see the “Contact” section of [www.journyx.com](http://www.journyx.com) to fill out a Sales form. Simply let our account representative know that you wish to bring in a referral under the Affiliate program, and you’re all set. No paperwork, no fees, no hassles.

## **Contacting Journyx**

The Journyx website contains information about the various partnership programs Journyx offers; you can review this information or complete a partner program application at: [www.journyx.com/company/jxpartners.html](http://www.journyx.com/company/jxpartners.html).

For information about Journyx solution pricing that meets your needs as a Journyx partner, please contact [sales@journyx.com](mailto:sales@journyx.com).